

William C. Ramsay

Work Experience

1998 – Present Deputy Executive Director
International Energy Agency (IEA)

- Strongly increased the IEA's engagement with principle exporters and importers of energy around the globe, while keeping the organization prepared to face energy security emergencies.
- Lead the role of the IEA in responding to the energy crises caused by Hurricanes Katrina and Rita.
- Raised the profile and the credibility of the IEA in the eyes of energy specialists and the public.
- Managed the functioning of the organization through ten years of budget reduction.

1996 – 1998 Deputy Assistant Secretary of State
Energy, Commodities, Economic Sanctions

- Develop and implement U.S. international energy policy on energy security, Caspian development, oil market developments and climate change.
- Force inclusion of U.S. commercial interests in the formulation of sanctions policies and programs.
- Engage private sector in economic sanctions formulation.
- Direct international policy on industrial and strategic commodities and stockpile disposal.

1993 – 1996 Ambassador Extraordinary and Plenipotentiary
Brazzaville, Republic of the Congo

- Mediated cessation of ethnic violence.
- Facilitated entry of several U.S. oil companies in previously restricted Congolese petroleum sector.
- Guided Congo to successful initiation of IMF structural adjustment program.
- Identified and secured financing to assist Congolese Presidential elections.
- Strengthened Congolese protection of endangered species of primates and primeval rain forests.
- Decorated Commander of the Congolese Order of Merit.

1989 – 1993 Deputy Assistant Secretary of State

Energy Commodities, Agriculture Trade Policy

- Lead Negotiator for energy and petrochemicals in the North American Free Trade Agreement.
- Co-ordinated and implemented allied oil embargo of Iraq after Kuwait invasion.
- Negotiated International Energy Agency stock-draw for Desert Storm allied assault on Kuwait.
- Chaired U.S. – Canada Energy Consultative Mechanism – resolving multiple politically sensitive energy trade disputes.
- Directed State Department negotiators in Uruguay Round agriculture trade issues.
- Chaired International Energy Agency policy body which renegotiated IEA energy credo adopted by ministers in June 1993.

1988 – 1989 Appointed to Senior Seminar

- Seminar is designed to deepen ambassadorial and military field grade candidates' understanding of fullest range of national security and social issues.
- Presented thesis on strategic oil supply choke points with focus on security of the Bab el Mandeb between Eritrea and the Yemen.

1986 – 1988 Director – Office of Energy Producing Country Affairs

- Maintained personal dialogue with oil ministers from all major producing countries.
- Chaired U.S. bilateral energy talks with Mexico, Venezuela, Saudi Arabia, GCC and Japan.
- Delegated to negotiate multilateral support for Libyan oil sanctions regime.
- Maintained dialogue with Iraqi Oil Minister Chalabi during Iran-Iraq war.
- Won administration approval to begin opening dialogue between International Energy Agency and key oil producers.

1984 – 1986 Economic Counselor of Embassy
Riyadh, Kingdom of Saudi Arabia

- Organized and hosted first U.S. – Gulf Co-operation Council Dialogue.
- Uncovered and clarified complex patterns of Saudi financial aid flows.
- Analyzed budget implications for Saudi Arabia and its aid recipients of falling oil prices.
- Anticipated and reported in Saudi oil price war of 1985 – 1986.

1983 – 1984 Deputy, then Chief of the U.S. Embassy Liaison Office

Riyadh, Kingdom of Saudi Arabia

- Prepared and closed Liaison Office and transferred 80 professionals to new U.S. Embassy.
- Established industry and government contacts in preparation for Economic Counselor responsibilities.

1979 – 1982 Regional Resource Officer – U.S. Mission to the
European Communities, Brussels, Belgium

- Analyzed evolution of Community energy policy and reaction to U.S. nuclear non-proliferation policy.
- Negotiated commodity agreements under the UNCTAD Integrated Program for Commodities.
- Took over responsibility for Department of Energy Office to renegotiate U.S. – Euratom nuclear supply agreement.

1975 – 1979 International Economist – Office of Fuels & Energy Department
Department of State, Washington D.C.

- Responsible for international coal, nuclear non-proliferation policy, energy research and development and energy emergency preparedness.
- Delegate to the IEA subgroup on the accelerated development of energy alternatives to oil.

1973 – 1975 Commercial Attaché
Abidjan, Côte d'Ivoire

- Responsible for the promotion of U.S. business interests in the Ivory Coast.

1971 -1973 Commercial Officer
Kinshasa, Democratic Republic of the Congo (Zaire)

- Responsible for the promotion of U.S. business interests in Zaire.

1968 – 1971 Customer Service Representative – Automotive Sales Division
Budd Company – Detroit, Michigan

- Sales service for tractor/trailer manufacturers for wheels, hubs and drums and transmission bands.

1965 – 1966 Volunteer – Peace Corps

Conakry, Guinea

- Teacher of Zoology, Chemistry and Physics at secondary level.

Education

1982 – 1983	Leland Stanford University	Masters Degree in International Trade and Commodities
1967 – 1968	Michigan State University	Masters of Business Administration in International Marketing
1966	Université de France – Nice	non diplômé
1961 – 1965	Michigan State University	Bachelor of Science in Zoology and Chemistry

Awards

2008	Chevalier – French Legion d’Honneur
1996	Commandeer – Ordre de Mérite Congolese
1998	Secretary’s Career Achievement Award
1998	Superior Honor Award – Conflict Resolution
1993	Presidential Award – Foreign Policy Contribution
1992	Senior Performance Award – NAFTA Negotiations
1991	Meritorious Honor Award – Gulf Crisis
1991	Senior Performance Award – Gulf Crisis
1989	Senior Performance Award – Middle East Oil Work
1989	Superior Honor Award – Libya Sanctions